



News Channel 8  
1100 Wilson Blvd, 6th Fl  
Arlington, VA 22209

Buying Time Media  
650 Massachusetts Ave NW  
Ste 210  
Washington, DC 20001

**Contract #** 3030038  
**Schedule Dates** 09/19/17-09/25/17  
**Advertiser** Ralph Northam for Virginia Governor-D (116676)  
**Agency** Buying Time Media (1779)  
**Product** POLITICAL CANDIDATE (ns) (1186)  
**Brand** GOVERNOR/DEM (926535)  
**Salesperson** HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)  
**Sales Office** WJLA/GJLA/EJLA  
**Buyer Name**  
**Phone/Fax** /  
**CPE** 5600  
**Account Types** Local/Political Candidate Agency BRD  
**Billing Type** Weekly/Irregular  
**Comments**

**Date Entered** 09/18/17  
**Last Modified** 09/18/17  
**Entered By** Kelsey Reardon  
**CO-OP** No  
**Headline #**  
**Demo**  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$1,893.75  
**Net Total** \$10,731.25  
**Sales Tax**

**ZNWS (ZNWS)**

By Broadcast Month	Spots	Rate
Sep. 2017	71	\$10,675.00
Oct. 2017	14	\$1,950.00
<b>Grand Total:</b>	<b>85</b>	<b>\$12,625.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	09/19/17-09/22/17	2	:30	7A- 8A (EST)			1	1	1	1			4	\$250.00	\$1,000.00	ZNWS (ZNWS)		9/18/17
2.0	Normal Line / SPOT	09/19/17-09/22/17	2	:30	8A- 9A (EST)			1	1	1	1			4	\$250.00	\$1,000.00	ZNWS (ZNWS)		9/18/17
3.0	Normal Line / SPOT	09/19/17-09/22/17	2	:30	9:30A- 10A (EST)			1	1	1	1			4	\$100.00	\$400.00	ZNWS (ZNWS)		9/18/17
4.0	Normal Line / SPOT	09/19/17-09/22/17	2	:30	12P- 1P (EST)			1		1	1			3	\$100.00	\$300.00	ZNWS (ZNWS)		9/18/17
5.0	Normal Line / SPOT	09/19/17-09/22/17	2	:30	1P- 2P (EST)			1	1		1			3	\$100.00	\$300.00	ZNWS (ZNWS)		9/18/17
6.0	Normal Line / SPOT	09/19/17-09/22/17	2	:30	2P- 3P (EST)			1		1	1			3	\$100.00	\$300.00	ZNWS (ZNWS)		9/18/17
7.0	Normal Line / SPOT	09/19/17-09/22/17	2	:30	9A- 9:30A (EST)			1	1	1	1			4	\$200.00	\$800.00	ZNWS (ZNWS)		9/18/17
8.0	Normal Line / SPOT	09/19/17-09/21/17	2	:30	3P- 4P (EST)			1	1	1				3	\$100.00	\$300.00	ZNWS (ZNWS)		9/18/17
9.0	Normal Line / SPOT	09/19/17-09/22/17	2	:30	5P- 6P (EST)			1		1	1			3	\$100.00	\$300.00	ZNWS (ZNWS)		9/18/17
10.0	Normal Line / SPOT	09/19/17-09/22/17	2	:30	6P- 7P (EST)			1	1	1	1			4	\$100.00	\$400.00	ZNWS (ZNWS)		9/18/17
11.0	Normal Line / SPOT	09/19/17-09/22/17	2	:30	7P- 8P (EST)			1	1	1	1			4	\$200.00	\$800.00	ZNWS (ZNWS)		9/18/17
12.0	Normal Line / News	09/19/17-09/22/17	2	:30	10P- 10:30P (EST)			1	1	1	1			4	\$250.00	\$1,000.00	ZNWS (ZNWS)		9/18/17
13.0	Normal Line / SPOT	09/20/17-09/22/17	2	:30	9A- 10A (EST)				1	1	1			3	\$200.00	\$600.00	ZNWS (ZNWS)		9/18/17

**CONFIRMATION CONTRACT**

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14.0	Normal Line / SPOT	09/20/17-09/22/17	2	:30	4P- 5P (EST)				1	1	1			3	\$100.00	\$300.00	ZNWS (ZNWS)		9/18/17
15.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30	7P- 7:30P (EST)							1		1	\$200.00	\$200.00	ZNWS (ZNWS)		9/18/17
16.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30	10P- 11P (EST)							1		1	\$175.00	\$175.00	ZNWS (ZNWS)		9/18/17
17.0	Normal Line / SPOT	09/19/17-09/21/17	2	:30	12A- 12:30A (EST)			1	1	1				3	\$100.00	\$300.00	ZNWS (ZNWS)		9/18/17
18.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30	7:30A- 8A (EST)							1		1	\$150.00	\$150.00	ZNWS (ZNWS)		9/18/17
19.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30	7:30A- 8A (EST)							1			\$150.00		ZNWS (ZNWS)		9/18/17
19.0.1	Preempt	09/23/17															ZNWS (ZNWS)	Advertiser Separation/Exception -	
20.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30	10A- 11A (EST)							1		1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
21.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30	12P- 1P (EST)							1		1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
22.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30	12P- 1P (EST)							1		1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
23.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30	5P- 6P (EST)								2	2	\$150.00	\$300.00	ZNWS (ZNWS)		9/18/17
24.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30	7P- 8P (EST)								1	1	\$200.00	\$200.00	ZNWS (ZNWS)		9/18/17
25.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30	9:30P- 10P (EST)								1	1	\$250.00	\$250.00	ZNWS (ZNWS)		9/18/17

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26.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30	10P- 11P (EST)								1	1	\$150.00	\$150.00	ZNWS (ZNWS)		9/18/17
27.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30	12A- 1A (EST)								1	1	\$50.00	\$50.00	ZNWS (ZNWS)		9/18/17
28.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30	2P- 2:30P (EST)							1		1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
29.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30	7A- 7:30A (EST)								1	1	\$175.00	\$175.00	ZNWS (ZNWS)		9/18/17
30.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30	8:30A- 9A (EST)								1	1	\$125.00	\$125.00	ZNWS (ZNWS)		9/18/17
31.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30	9A- 9:30A (EST)								1	1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
32.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	7A- 8A (EST)		1							1	\$250.00	\$250.00	ZNWS (ZNWS)		9/18/17
33.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	8A- 9A (EST)		1							1	\$250.00	\$250.00	ZNWS (ZNWS)		9/18/17
34.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	9A- 10A (EST)		1							1	\$200.00	\$200.00	ZNWS (ZNWS)		9/18/17
35.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	9:30A- 10A (EST)		1							1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
36.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	12P- 1P (EST)		1							1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
37.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	1P- 2P (EST)		1							1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
38.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	2P- 3P (EST)		1							1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
39.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	3P- 4P (EST)		1							1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17

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40.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	4P- 5P (EST)		1							1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
41.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	5P- 6P (EST)		1							1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
42.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	6P- 7P (EST)		1							1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
43.0	Normal Line / News	09/25/17-09/25/17	2	:30	10P- 10:30P (EST)		1							1	\$250.00	\$250.00	ZNWS (ZNWS)		9/18/17
44.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	11:30P- 12A (EST)		1							1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
45.0	Normal Line / SPOT	09/25/17-09/25/17	2	:30	12A- 12:30A (EST)		1							1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
46.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30	12P- 1P (EST)								1	1	\$100.00	\$100.00	ZNWS (ZNWS)		9/18/17
47.0	Normal Line / SPOT	09/19/17-09/21/17	2	:30	11:30P- 12A (EST)			1	1	1				2	\$100.00	\$200.00	ZNWS (ZNWS)		9/18/17
47.0.1	Preempt	09/21/17															ZNWS (ZNWS)	No Availability/Exception - NO BREAKS IN THIS TIME PERIOD	
48.0	Normal Line / SPOT	09/23/17-09/23/17	2	:30	1P- 1:30P (EST)							1			\$100.00		ZNWS (ZNWS)		9/18/17
48.0.1	Preempt	09/23/17															ZNWS (ZNWS)	No Availability/Exception - PAID PROGRAMMING	
49.0	Normal Line / SPOT	09/24/17-09/24/17	2	:30	11A- 11:30A (EST)								1		\$100.00		ZNWS (ZNWS)		9/18/17

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